

HUISMAN AND ESD JOIN FORCES IN CABLE-LAY MARKET

Schiedam, the Netherlands, 1 November 2023

Huisman has signed a partnership agreement with ESD to expand its cable-lay product portfolio and increase its position in the offshore wind market. The agreement will see the combination of ESD's expertise in designing smart cable-lay solutions with Huisman's in-house engineering, production and service capabilities of turn-key equipment.

Huisman has focused on the cable-lay market since 2022, pioneering innovative concepts and intelligent solutions for cable handling, protection and storage. Notably, earlier this year, the company secured its inaugural contract from Dong Fang Offshore for a substantial 3,000mt capacity cable carousel. In addition, a letter of intent (LOI) was inked with the same company, signalling intent to collaborate on the delivery of an advanced cable-lay system (CLS).

Huisman has forged a partnership with the highly experienced operational and design engineers from ESD, known for their previous work with MAATS. This collaboration brings extensive operational knowledge and expertise in efficient CLS design to the forefront.

The partnership's initial focus is on Huisman's transferable inter-array CLS, designed for swift mobilisation on multi-purpose vessels. This system addresses the growing demand for adaptable and efficient cable-laying solutions.



Charlotte Roodenburg, Manager New Build Sales at Huisman:

"By harnessing Huisman's ability to provide comprehensive turn-key solutions for complex equipment and leveraging ESD's extensive track record in tailoring cable-lay solutions, this partnership is well equipped to provide the market with turn-key, innovative cable-lay solutions built on track record and extensive industry knowledge."

Gavin Rippe, Managing Director at ESD: "ESD is delighted to sign a collaboration agreement with Huisman, from which both companies will gain significant mutual benefit. ESD's historical track record in designing the most advanced cable-lay vessels will be of great benefit to the partnership."



ABOUT HUISMAN

Huisman is a worldwide supplier of step changing technical solutions to the world's leading companies in renewable energy, oil and gas, civil, naval and entertainment markets. Projects vary from standalone components to highly engineered integrated systems, from concept to installation and life time support. Huisman operations are divided between offices in The Netherlands, Brazil, China, Czech Republic, Norway, Singapore and the USA and facilities in The Netherlands, Brazil, Czech Republic and China.

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